

Message Text

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PAGE 01 BANGKO 16150 061001Z
ACTION EA-12

INFO OCT-01 ISO-00 SOE-02 AID-05 CEA-01 CIAE-00
COME-00 DODE-00 EB-08 DOE-15 H-01 INR-10 INT-05
L-03 NSAE-00 NSC-05 OMB-01 PM-05 ICA-11 OES-07
SP-02 SS-15 STR-07 TRSE-00 ACDA-12 PA-01 NRC-05
/134 W

-----082652 061303Z /53

R 060945Z JUN 78
FM AMEMBASSY BANGKOK
TO SECSTATE WASHDC 5789

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EO 11652: NA
TAGS: ENRG, TH
SUBJ: NATURAL GAS NEGOTIATIONS

REF BANGKOK 14874,

1. EMBOFFS CALLED ON UNION OIL VP WILLIAM A GREENWALT JUNE 6
TO DISCUSS STATUS OF NATURAL GAS NEGOTIATIONS BETWEEN UNION
AND RTG. GREENWALT SAID UNION'S NEGOTIATING TERAM WILL
RETURN BANGKOK JUNE 7 AND RESUME NEGOTIATIONS WITH RTG JUNE 8.

2. GREENWALT APPEARED GENERALLY HOPEFUL THAT A NATURAL GAS
PRICE CONTRACT WILL BE SIGNED FAIRLY SOON. HE SAID MOST
IMPORTANT DIFFERENCE BETWEEN UNION AND RTG AT PRESENT IS
RTG DEMAND THAT ALL NATURAL GAS PRICES BE SET IN BAHT, NOT
DOLLARS. UNION'S BOARD OF DIRS PREFERS THAT PRICE BE SET
IN DOLLARS AND IS APPARENTLY RELUCTANT TO BUDGE ON THIS ISSUE.

3. ON ISSUE OF PRICE LEVEL, GREENWALT NOTED THAT GAP
BETWEEN TWO SIDES HAS NARROWED BUT "SIGNIFICANT DIFFERENCES
STILL REMAINS." HE SEEMED OPTIMISTIC HOWEVER THAT COMPRO-
MISE CAN BE REACHED.

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4. GREENWALT SAID RTG ALSO WANTS GUARATEE ON MINIMUM YEARLY
LEVELS OF NATURAL GAS PRODUCTION. UNION CONSIDERS SUCH
GUARANTEES "IMPOSSIBLE".

5. FINALLY UNION NOT YET SATISFIED WITH RTG TAX CONCESSIONS.
GREENWALT BELIEVES SUITABLE TAX PACKAGE CAN BE WORKED OUT.

WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NATURAL GAS, PETROLEUM INDUSTRY, NEGOTIATIONS, FOREIGN INVESTMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 06 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780694/aaaadcim.tel
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Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d6226e91-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Secure: OPEN
Status: NATIVE
Subject: NATURAL GAS NEGOTIATIONS
TAGS: ENRG, EINV, TH, UNION OIL, (GREENWALT, WILLIAM A)
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Type: TE
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Review Markings:
Sheryl P. Walter
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